

INFORMA Life Sciences
Crops and Chemicals Europe: Biostimulant and Plant Growth
Febr. 8-9 2017, Berlin, Germany



Research and innovation to identify new
biostimulants and their formulations

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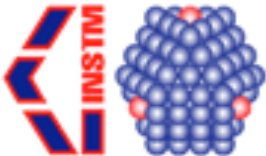
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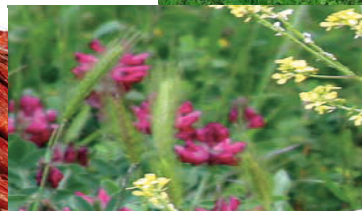
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OVERVIEW

- THE ROLE OF CONSORTIUM INSTM
- PLANT BIOSTIMULANTS AND IPM
- EXPLORING NEW POTENTIAL SOURCES
- THE IMPORTANCE OF NETWORK RESEARCH PROJECTS
- THE TARGET OF CONSISTENT AGRONOMIC RESULTS
- CONCLUSIONS: WHAT'S AHEAD



THE IMPORTANCE OF NETWORK RESEARCH PROJECTS

- ◆ ONLY FEW LARGE INDUSTRIES CAN SUSTAIN COSTS AND TIME LAG TO DEVELOP NEW PRODUCTS: EXTERNALIZATION OF R&D ACTIVITIES MAY BE A SMARTER CHOICE IN VIEW OF THE TARGETS
- ◆ HOWEVER, VERY FEW RESEARCH ENTITIES HAVE SCIENTISTS EXPERT IN EACH AND EVERY STEP OF THE R&D PROCESS
- ◆ SOMETIMES GOOD IDEAS FAIL TO BECOME GOOD PROJECTS FOR LACK OF PRACTICAL APPROACH DURING TECHNOLOGY “INDUSTRIALIZATION”: THE ASPECTS OF FORMULATION AND COMPLIANCE WITH REGULATORY ARE USUALLY THE MOST DIFFICULT ONES
- ◆ THEREFORE, NETWORK RESEARCH PROJECTS CAN PROVIDE A GOOD BASIS FOR R&D OF NEW PRODUCTS WHEN THE SINGLE STEPS ARE WELL PLANNED AND PARTICIPANTS OPERATE IN A FUNCTIONAL NETWORK
- ◆ **THE CONS OF THIS APPROACH: MOST KEY INFORMATION IS PUBLIC**

AN EXAMPLE OF A GOOD PROJECT ON BIOSTIMULANTS: LIFE+2013 EVERGREEN - TARGETS

- ◆ TO INVESTIGATE ITALIAN **POLYPHENOL** SOURCES: SWEET CHESTNUT, OLIVE TREE, GRAPE MARC AND SEED, ARTICHOKE
- ◆ TO DEMONSTRATE THE *IN VIVO* **BIOSTIMULANT EFFECT** OF NON-FOOD AND VEG WASTE BIOMASS EXTRACTED **POLYPHENOLS**, TO INCREASE PLANT RESISTANCE TO DISEASE AND NEMATODES, AND AVOID AGROCHEMICALS AND COPPER SALTS
- ◆ TO DEMONSTRATE THE AGRONOMIC AND ENVIRONMENTAL PROs RELATED TO THE “FIELD” USE OF POLYPHENOLS APPLIED AS **HIGH EFFICIENT FORMULATIONS**
- ◆ ACCORDING TO **SUSTAINABLE CIRCULAR ECONOMY**, TO IDENTIFY NEW PROCESSES THAT INCLUDE A REACH COMPLIANT EXTRACTION PHASE, AND THE SPENT RESIDUE EXPLOITATION FOR ENERGY AND BIO-BASED MATERIAL

INSTM PAST ACTIVITY AND LIFE+2013 EVERGREEN

- ◆ PAST ACTIVITY: INNOVATIVE USES OF CHESTNUT TANNINS IN AGRICULTURE SINCE 1999, WITH **FIVE PATENTS**. THE FIRST ONE:

BARGIACCHI E., MIELE S., 2000. *Fertilizing composition containing phosphorite and tannins*. European Patent Appl. No. 00123413.7-2111 (priority MI99A02296, 03-11-1999).

- ◆ FOR EVERGREEN:

- ◆ ASSESSING **BIOSTIMULANT ACTIVITY** OF CHESTNUT TANNINS **FOR SOIL NEMATODE TOLERANCE**, ALSO IN FORMULATION WITH GRAPE MARC AND ITS EXTRACTS
- ◆ PREPARATION AND TEST OF STABLE **FORMULATIONS** FOR CROP FIELD APPLICATION ACCORDING TO PRESENT ITALIAN REGULATIONS

FORMULATIONS BASED ON SWEET CHESTNUT TANNINS ALSO WITH GRAPE MARC POLYPHENOLS

**SPRAY-DRIED POWDER TO FORMULATE STARTER MICROGRANULATE FERTILIZERS AND
BIOSTIMULANTS FOR SEED / TRANSPLANT SEEDLING APPLICATION AT PLANTING**



Courtesy: Color Glass S.p.A.

**SPRAY-DRIED DISPERSIBLE POWDER FOR MICROIRRIGATION TO INCREASE PLANT
RESISTANCE TO GALL-NEMATODES AND OTHER SOIL- AND WATER-BORNE DISEASES**



Courtesy: Fattoria Autonoma Tabacchi

THE TARGET OF CONSISTENT AGRONOMIC RESULTS (1)

- ◆ ONLY OPERATING AT FARM LEVEL, BUT IN FARMS IN PURSUIT OF EXCELLENCE, IT IS POSSIBLE TO ANALYSE THOROUGHLY EVERY STEP OF THE DEVELOPMENT PROCESS
- ◆ FIRST, CONSIDER:
 - ◆ THE PROBLEM TO FACE FOR THE GIVEN CROP
 - ◆ THE COMPETITORS'S STRATEGIES
 - ◆ WHICH ARE THE EMERGING PROBLEMS? RESIDUES, FEW LABELED AGROCHEMICALS AVAILABLE, ANY FAILURES IN AGRONOMIC MANAGEMENT
 - ◆ HOW CAN FORMULATION AND APPLICATION METHOD "BUFFER" ANNUAL CLIMATE VARIABILITY AND CROP CHARACTERISTICS (DIFFICULT ROOTING, POOR LEAF ABSORPTION, ETC.) ?
- ◆ SECOND, ALWAYS KEEP IN MIND SUSTAINABILITY AND HOW EASY IS TO INCLUDE THE PROPOSED TREATMENT IN THE ORDINARY FARM PROGRAM (APPLICATION TIME, DEDICATED EQUIPMENT, SAFETY DATA SHEET LIMITATIONS, ETC.)

THE TARGET OF CONSISTENT AGRONOMIC RESULTS (2)

- ◆ THIRD, UNEXPECTED PROBLEMS
- ◆ SOMETIMES A GIVEN LEVEL OF PLANT STRESS IS BENEFICIAL TO SOME QUALITY TRAIT HOW TO HOLD ON EVERYTHING?
- ◆ GENETIC RESEARCH HAS BEEN PRODUCING TOLERANT OR RESISTANT VARIETIES, e.g. FOR VINEYARD, BUT QUALITY SOMETIMES FAILS: SHOULD WE SWITCH FROM BIOSTIMULANTS TO OVERCOME STRESS TO BIOSTIMULANTS TO DETERMINE A SELECTED STRESS DEGREE, TO KEEP HIGH QUALITY STANDARDS?
- ◆ WE ARE MOVING THIS WAY WITH THE NEW PROJECT WE ARE GOING TO SUBMIT ON H2020

AN EXAMPLE: TOBACCO VIRGINIA BRIGHT AS A TEST PLANT FOR NEMATODE STUDIES

- ◆ IT'S A CROP FREQUENTLY REPEATED ON THE SAME SANDY SOILS, PRONE TO *Meloidogyne* spp. INFESTATION, BOTH EARLY AND LATE IN THE SEASON (IN PROXIMITY TO HARVEST TIME)
- ◆ FEW LABELED AGROCHEMICALS ARE AVAILABLE, AND **RESIDUES** ARE A PROBLEM
- ◆ WE HAVE TESTED ALTERNATIVE PRODUCTS FOR NEMATODES CONTROL SINCE 2012 AT THE MAJOR EUROPEAN TOBACCO PRODUCER, **FATTORIA AUTONOMA TABACCHI** OF CITTA' DI CASTELLO-ITALY. IN 2014 AND 2015 EXPERIMENTS WERE CARRIED OUT ACCORDING TO EVERGREEN **PROTOCOL**
- ◆ **ALTERNATIVE PRODUCTS UNDER INVESTIGATION:** BOTANICALS, ANTAGONISTIC MICRO ORGANISMS, BIOSTIMULANTS
- ◆ A WORLD CASH CROP, AS TOBACCO, WITH FEW PLAYERS, PERMITS EASIER TECHNOLOGY TRANSFER IN RELATIVELY SHORT TIME vs. OTHER CROPS

TREATMENTS

Commercial Product	a.i. & Formulations	Formulation Producer	RATE kg/ha	2014	2015
Control	-	-	-	*	*
Mocap	Etoprofos 10% MG	Certis Europe	60	*	*
Vydate	Oxamyl 5% MG	DuPont CropProtection	60	*	
FlocteR	Bacillus firmus I-1582 5% WG	Bayer CropScience	80	*	*
Oikos	Azadirachtine 2.4% L	SIPCAM Italy	1+9	*	*
Experimental 18% + Saviotan WP Low Rate	Chestnut Tannins 18% MG + Chestnut Tannins 73% WP	Gruppo Saviola Italy (2014) Colorglass Italy (2015)	30 + 45	*	*
Experimental 18%+ Saviotan WP High Rate	Chestnut Tannins 18% MG + Chestnut Tannins 73% WP	Colorglass Italy	30 + 67.5		*
Kendal Nem	Gea 99+ NPK (10.8-0-10.8) L	Valagro Italy	0.12+10		*

MG = microgranules; WG = wettable granules; WP = wettable powder; L = liquid

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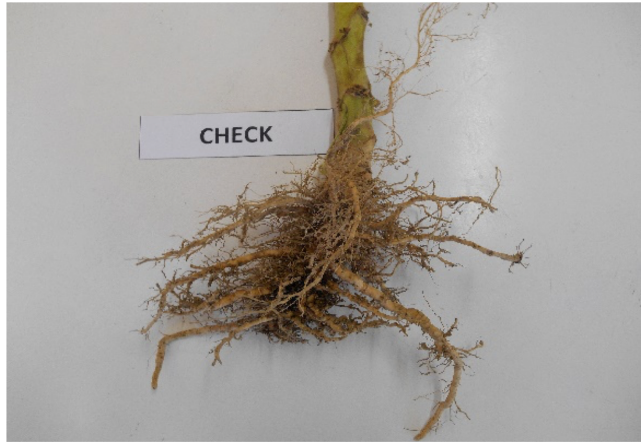
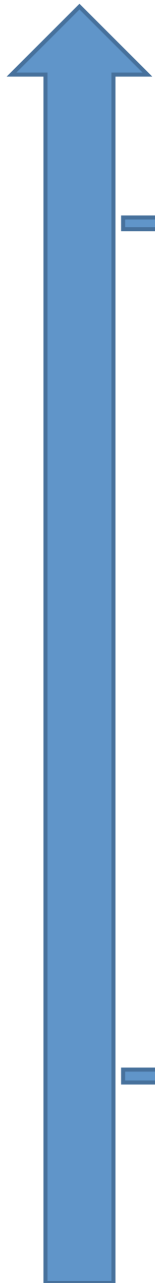
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BARKER * GRADING

plants are graded according to the No. of pricks or galls on the roots



* Barker, K. R. 1985. *Nematode extraction and bioassays*. Pp. 19-35, in, K. R. Barker, J. N. Sasser, and C. C. Carter, eds. An advanced treatise on *Meloidogyne*, Vol.II Methodology. North Carolina State University Graphics: Raleigh, NC.





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COMMENTS ON THE RESULTS (1)

- ◆ THE TWO CROPPING SEASONS DIFFERED MARKEDLY FOR CLIMATIC CONDITIONS AND YIELD POTENTIALS WITH FIELD MEAN YIELDS OF 2.6 E 4.0 t/ha RESP.
- ◆ IN **2014** HEAVY RAINS IN JULY FAVORED THOSE PRODUCTS APPLIED IN REPEATED PATTERN (I.E. IN MICROIRRIGATION) vs. ORDINARY AGROCHEMICALS WITH A LABEL REQUIRING A 60 dd. LAG TIME BETWEEN APPLICATION AND HARVEST
- ◆ IN **2015**, THE USE OF A RELATIVELY TOLERANT TOBACCO CV (PVH 2310), TO *M. arenaria*, AND LESS INITIAL NEMATODE PRESSURE, MOST TREATMENTS WERE NOT SIGNIFICANTLY DIFFERENT FROM THE CONTROL FOR YIELD AND QUALITY

COMMENTS ON THE RESULTS (2)

- ◆ AT THE END OF THE CROP CYCLE, NEMATODE COUNT IN THE SOIL WAS NOT CORRELATED WITH YIELD RESULT, THE REVERSE WAS TRUE FOR BARKER GRADING
- ◆ FOR YIELD AND QUALITY TANNINS OUTPERFORMED ALL THE OTHER TREATMENTS BUT THE MICROBIAL STRAIN BASED PRODUCT (FLOCTER)
- ◆ THEY ARE CHARACTERIZED BY A DIFFERENT MECHANISM OF ACTION: BIOSTIMULANT THE TANNINS, NEMATICIDAL THE MICROBIAL STRAIN
- ◆ THIS ASPECT COULD NEGATIVELY AFFECT THE EFFICACY OF THIS LATTER PRODUCT IN THE MEDIUM-LONG TERM, INFLUENCING RESURGENCE AND SELECTION OF RESISTANT STRAINS

CONCLUSIONS: WHAT'S AHEAD

- ◆ PLANT BIOSTIMULANTS ARE A PILLAR OF MODERN IPM, AND ALSO OF PRESENT AND FUTURE AGRICULTURE SUSTAINABILITY
- ◆ THEY CAN REPRESENT A POWERFUL TOOL TO ACHIEVE CROP ZERO-RESIDUES AND PROMOTE CIRCULAR ECONOMY
- ◆ MORE DISSEMINATION OF THE RESULTS OF THE EU FUNDED PROJECTS COULD HELP INDUSTRY'S R&D, BOTH TO IDENTIFY NEW SOURCES AND TO AVOID SOME ERRORS OF COMMUNICATION
- ◆ WE SEE SEVERAL CONFLICTS ON THE WAY AS, UNTIL NOW, NO ONE HAS HAD A CLEAR PICTURE OF THE EXACT BOUNDARIES OF THE PLANT BIOSTIMULANT CONCEPT, PER SE
- ◆ WHEN ONE CONSIDERS FORMULATIONS, THE PROBLEMS ARE INCREASED: **NANOSTRUCTURED MATERIALS-BASED FORMULATIONS** ARE AN EXAMPLE OF THE CONFLICTS WE'RE GOING TO FACE FOR THE NEXT YEARS



THANK YOU

Acknowledgements:

Fattoria Autonoma Tabacchi

Città di Castello (Italy)



Colorglass Grigno (Italy)

Production Facility Trestina (Italy)



Research results in part funded on the projects:

EVERGREEN (LIFE13 ENV/IT/000461)

Environmentally friendly biomolecules from agricultural wastes as substitutes of pesticides for plant diseases control

Scientific Responsible: Stefania Tegli – DISPAA – Univ. Firenze (Italy)



**fondazione
cariplo**

BIOMAN (CARIPLO Foundation)

Bio-Revaluation of the Chemical District of Mantova by Planning Non-Food Biomass Supply and its Upgrading to Bio-Products

Scientific Responsible: Flavio Manenti – Politecnico di Milano (Italy)